



CITY OF DURHAM | NORTH CAROLINA

Date: November 2, 2011

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Joseph W. Clark, Financial Operations Manager

Subject: Bid Report – October 2011

Recommendation

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of October 2011.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** Motorola Car/Truck Radios

Purpose of Bid: To provide car and truck radios as part of the CIP Radio Replacement Project

Comments: Motorola radios are required to interact with existing Motorola equipment. Motorola is the sole NC State Contract provider for these radios. NC State Contract #725G.
30 @ \$2,400/each

Opened: September 28, 2011

Bidders: Motorola Solutions, Inc. * \$72,000.00
Newington, VA

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|--------|-----|-----------------|-------|-----|
| Total Workforce | 12,317 | | # Black Males | 387 | 3% |
| Total # Females | 3,065 | 25% | # White Males | 6,550 | 53% |
| Total # Males | 9,252 | 75% | # Other Males | 2,315 | 19% |
| | | | # Black Females | 210 | 2% |
| | | | # White Females | 1,966 | 16% |
| | | | # Other Females | 889 | 7% |

2. Bid: Motorola Motorcycle Radios

Purpose of Bid: To provide motorcycle radios as part of the CIP Radio Replacement Project

Comments: Motorola radios are required to interact with existing Motorola equipment. Motorola is the sole NC State Contract provider for these radios. NC State Contract #725G.
6 @ \$4,163.64/each

Opened: September 28, 2011

Bidders: Motorola Solutions, Inc. * \$24,981.84
Newington, VA

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|--------|-----|-----------------|-------|-----|
| Total Workforce | 12,317 | | # Black Males | 387 | 3% |
| Total # Females | 3,065 | 25% | # White Males | 6,550 | 53% |
| Total # Males | 9,252 | 75% | # Other Males | 2,315 | 19% |
| | | | # Black Females | 210 | 2% |
| | | | # White Females | 1,966 | 16% |
| | | | # Other Females | 889 | 7% |

3. Bid: Police Department Uniforms and Accessories

Purpose of Bid: To provide the Police Department with Uniforms and Accessories

Comments: Century and American Uniforms did not bid on all items under Section III; therefore Showfety's is the recommended low responsive award for Section III.

Opened: September 22, 2011

| | | |
|----------|---------------------------------------|------------------------------|
| Bidders: | Section I - Uniform Shirts | |
| | Showfety's Inc. Greensboro, NC | * \$12,475.00 |
| | American Uniforms Fayetteville, NC | \$12,975.00 |
| | Century Uniforms Raleigh, NC | \$13,112.50 |
| | Section II – Trousers | |
| | Century Uniforms Raleigh, NC | * \$11,578.50 |
| | Showfety's Inc Greensboro, NC | \$12,127.50 |
| | American Uniforms Fayetteville, NC | \$12,127.50 |
| | Section III – Accessories | |
| | Century Uniforms Raleigh, NC | (non-responsive) \$ 754.00 |
| | American Uniforms Fayetteville, NC | (non-responsive) \$ 1,674.00 |
| | Showfety's Inc. Greensboro, NC | * \$ 1,795.00 |

*Awarded based on: Low Bid Other (See Comments)

WORKFORCE STATISTICS-Showfety's Inc.
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|-----|-----------------|---|-----|
| Total Workforce | 8 | | # Black Males | 0 | 0% |
| Total # Females | 4 | 50% | # White Males | 4 | 50% |
| Total # Males | 4 | 50% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 4 | 50% |
| | | | # Other Females | 0 | 0% |

WORKFORCE STATISTICS-Century Uniforms
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|---|-----|
| Total Workforce | 22 | | # Black Males | 1 | 5% |
| Total # Females | 13 | 59% | # White Males | 7 | 31% |
| Total # Males | 9 | 41% | # Other Males | 1 | 5% |
| | | | # Black Females | 4 | 19% |
| | | | # White Females | 9 | 40% |
| | | | # Other Females | 0 | 0% |

4. Bid: Aerial Platform Lift Body

Purpose of Bid: To provide the Transportation Department with a 40' telescopic aerial platform lift body

Comments: This body will be mounted on a separate cab & chassis.

Opened: September 29, 2011

| | | |
|----------|------------------------|---------------|
| Bidders: | Map Enterprises, Inc. | * \$62,884.00 |
| | Burlington, NC | |
| | Altec Industries, Inc. | \$71,472.00 |
| | Raleigh, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 11 | | # Black Males | 0 | 0% |
| Total # Females | 1 | 9% | # White Males | 10 | 91% |
| Total # Males | 10 | 91% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 9% |
| | | | # Other Females | 0 | 0% |

5. Bid: Stun Gun Ammunition

Purpose of Bid: To provide the Police Dept. with Taser X26 Stun Gun Training Ammunition

Comments: Lawmen's Safety Supply is the sole authorized Police distributor in North Carolina for Taser International's stun guns and ammunition.

Opened: October 3, 2011

Bidders: Lawmen's Safety Supply, Inc. * \$10,110.00
Raleigh, NC

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 26 | | # Black Males | 1 | 4% |
| Total # Females | 13 | 50% | # White Males | 12 | 46% |
| Total # Males | 13 | 50% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 13 | 50% |
| | | | # Other Females | 0 | 0% |

6. Bid: Aerial Platform Lift Cab & Chassis

Purpose of Bid: To provide the Transportation Dept. with a 40' telescopic aerial platform lift cab & chassis

Comments: A separate body will be mounted to this cab & chassis.

Opened: October 3, 2011

Bidders: Navistar, Inc. * \$38,767.00
Duluth, GA
Cardinal International, Inc. \$40,715.00
Raleigh, NC
White's Tractor & Truck \$42,067.85
Greensboro, NC

*Awarded based on: X Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|--------|-----|-----------------|-------|-----|
| Total Workforce | 11,446 | | # Black Males | 935 | 8% |
| Total # Females | 2,644 | 23% | # White Males | 6,616 | 58% |
| Total # Males | 8,802 | 77% | # Other Males | 1,251 | 11% |
| | | | # Black Females | 492 | 4% |
| | | | # White Females | 1,804 | 16% |
| | | | # Other Females | 348 | 3% |

7. Bid: Motorola Facility Radios

Purpose of Bid: To provide new facility radios as part of the CIP Radio Replacement Project

Comments: Motorola radios are required to interact with existing Motorola equipment. Motorola is the sole NC State Contract provider for these radios. NC State Contract #725G.
4 @ \$6,448.30/each

Opened: October 5, 2011

Bidders: Motorola Solutions, Inc. * \$25,793.20
Newington, VA

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|--------|-----|-----------------|-------|-----|
| Total Workforce | 12,317 | | # Black Males | 387 | 3% |
| Total # Females | 3,065 | 25% | # White Males | 6,550 | 53% |
| Total # Males | 9,252 | 75% | # Other Males | 2,315 | 19% |
| | | | # Black Females | 210 | 2% |
| | | | # White Females | 1,966 | 16% |
| | | | # Other Females | 889 | 7% |

8. Bid: Towable Stage

Purpose of Bid: To provide Parks & Recreation with a Towable Stage

Comments: Stageline Mobile Stage was considered non-responsive as they did not meet all the specifications required in the bid.

Opened: September 8, 2011

Bidders: Stageline Mobile Stage (non-responsive) \$101,900.00
L'Assomption, Quebec
Marshall Austin Productions, Inc. * \$113,320.00
Morrison, CO

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|------|-----------------|---|------|
| Total Workforce | 4 | | # Black Males | 0 | 0% |
| Total # Females | 0 | 0% | # White Males | 4 | 100% |
| Total # Males | 4 | 100% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 0 | 0% |
| | | | # Other Females | 0 | 0% |

9. **Bid: Valve Actuator**

Purpose of Bid: To provide a new drain valve actuator for the backwash reclaimed water tank at NDWRF

Comments: This actuator from Harold Beck is required to fit and interact with existing Harold Beck OEM original equipment.

Opened: October 12, 2011

Bidders: Harold Beck & Sons, Inc. * \$10,515.00
Newtown, PA

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|-----|-----|-----------------|-----|-----|
| Total Workforce | 123 | | # Black Males | 2 | 3% |
| Total # Females | 14 | 11% | # White Males | 102 | 83% |
| Total # Males | 109 | 89% | # Other Males | 5 | 4% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 13 | 10% |
| | | | # Other Females | 1 | 1% |

10. **Bid: Laptop Computers**

Purpose of Bid: To provide Technology Solutions with new replacement laptop computers for various City departments.

Comments: Pricing from Dell based on NC State Contract #204A
88 @ \$1,136.00/each

Opened: October 4, 2011

Bidders: Dell Marketing L.P. * \$99,968.00
Round Rock, TX
Hewlett Packard \$110,689.92
Dallas, TX

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|--------|-----|-----------------|--------|-----|
| Total Workforce | 35,984 | | # Black Males | 1,661 | 5% |
| Total # Females | 12,124 | 34% | # White Males | 17,239 | 48% |
| Total # Males | 23,860 | 66% | # Other Males | 4,960 | 13% |
| | | | # Black Females | 1,400 | 4% |
| | | | # White Females | 8,167 | 23% |
| | | | # Other Females | 2,557 | 7% |

11. **Bid: Mobile Workstation Laptop Computers**

Purpose of Bid: To provide Technology Solutions with new replacement workstation laptop computers for various City departments

Comments: Pricing from Dell based on NC State Contract #204A
7 @ \$2,890.50/each

Opened: October 4, 2011

Bidders: Dell Marketing L.P. * \$20,233.50
Round Rock, TX
CDW-Government \$34,647.13
Vernon Hills, IL

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|--------|-----|-----------------|--------|-----|
| Total Workforce | 35,984 | | # Black Males | 1,661 | 5% |
| Total # Females | 12,124 | 34% | # White Males | 17,239 | 48% |
| Total # Males | 23,860 | 66% | # Other Males | 4,960 | 13% |
| | | | # Black Females | 1,400 | 4% |
| | | | # White Females | 8,167 | 23% |
| | | | # Other Females | 2,557 | 7% |

12. **Bid:** **Desktop Computers**

Purpose of Bid: To provide Technology Solutions with new replacement desktop computers for various City departments

Comments: Pricing from Dell based on NC State Contract #204A
183 @ \$662.98/ea

Opened: October 4, 2011

| | | |
|----------|---------------------|----------------|
| Bidders: | Dell Marketing L.P. | * \$121,325.34 |
| | Round Rock, TX | |
| | Hewlett-Packard | \$124,253.34 |
| | Dallas, TX | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|--------|-----|-----------------|--------|-----|
| Total Workforce | 35,984 | | # Black Males | 1,661 | 5% |
| Total # Females | 12,124 | 34% | # White Males | 17,239 | 48% |
| Total # Males | 23,860 | 66% | # Other Males | 4,960 | 13% |
| | | | # Black Females | 1,400 | 4% |
| | | | # White Females | 8,167 | 23% |
| | | | # Other Females | 2,557 | 7% |

13. **Bid:** **Police Body Armor**

Purpose of Bid: To provide the Durham Police Department with Body Armor

Comments: Threat Level II 60 units @ \$457.43each and Threat Level IIIA
180 units @ \$494.16 each

Opened: September 27, 2011

Bidders: Dana Safety Supply * \$116,394.60
Greensboro, NC
Lawmen's Safety Supply (B) \$121,986.00
Raleigh, NC
American Uniform Sales \$127,617.60
Fayetteville, NC
Bob Barker Company \$129,189.00
Fuquay-Varina, NC
Protective Products Ent. \$135,732.00
Sunrise, FL
Lawmen's Safety Supply (A) \$139,215.60
Raleigh, NC
Eagle 1 Law Enforcement \$169,050.00
Raleigh, NC

*Awarded based on: Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|---|-----|
| Total Workforce | 12 | | # Black Males | 0 | 0% |
| Total # Females | 6 | 50% | # White Males | 6 | 50% |
| Total # Males | 6 | 50% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 6 | 50% |
| | | | # Other Females | 0 | 0% |

14. Bid: Water Meter Registers

Purpose of Bid: To provide Water & Sewer Operations with replacement 5/8", 1-1/2" and 2" water meter registers

Comments: 300 @ \$157.50/each

Opened: October 18, 2011

Bidders: HD Supply Waterworks, Inc. * \$47,250.00
Morrisville, NC
TLW Services, Inc. \$52,575.00
Burlington, NC
Neptune Technology Group \$53,400.00
Tallasse, AL

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 18 | | # Black Males | 3 | 16% |
| Total # Females | 1 | 6% | # White Males | 14 | 78% |
| Total # Males | 17 | 94% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 6% |
| | | | # Other Females | 0 | 0% |

15. **Bid:** **SDWRF Engine Parts**

Purpose of Bid: To provide Water Management South Durham Pump Station with engine parts for their existing Caterpillar pump engines

Comments: Gregory Poole Power Systems is the sole regional source for Caterpillar brand engine parts, sales, and service.

Opened: October 21, 2011

Bidders: Gregory Poole Equipment Co. * \$13,221.48
Raleigh, NC

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|-----|-----|-----------------|-----|-----|
| Total Workforce | 857 | | # Black Males | 49 | 5% |
| Total # Females | 116 | 14% | # White Males | 668 | 78% |
| Total # Males | 741 | 86% | # Other Males | 24 | 3% |
| | | | # Black Females | 10 | 2% |
| | | | # White Females | 101 | 11% |
| | | | # Other Females | 5 | 1% |

16. **Bid:** **Electric Vehicles**

Purpose of Bid: To provide the City with a 100% electric 4-door sedan vehicle

Comments: 4 @ \$34,950.00/each

Opened: October 13, 2011

| | | |
|----------|-----------------------|----------------|
| Bidders: | Leith Nissan | * \$139,800.00 |
| | Apex, NC | |
| | Modern Nissan | \$141,792.80 |
| | Winston-Salem, NC | |
| | Michael Jordon Nissan | \$142,200.00 |
| | Durham, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|-----|-----|-----------------|-----|-----|
| Total Workforce | 202 | | # Black Males | 19 | 10% |
| Total # Females | 47 | 23% | # White Males | 130 | 64% |
| Total # Males | 155 | 77% | # Other Males | 6 | 3% |
| | | | # Black Females | 3 | 1% |
| | | | # White Females | 43 | 21% |
| | | | # Other Females | 1 | 1% |

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (*).