



**Date:** December 7, 2010

**To:** Thomas J. Bonfield, City Manager  
**Through:** Theodore L. Voorhees, Deputy City Manager  
**From:** Edward R. Venable, Manager of Engineering and Stormwater Services  
**Subject:** Contract ST-243, City Hall Plaza Street Improvements Project

**Executive Summary**

On November 23, 2010, bids were opened for Contract ST-243. This contract consists of a water line installation, storm drainage, curb and gutter, paving, landscaping, and a new ADA compliant design entrance for City Hall Plaza. The lowest responsive bid was submitted by Lanier Construction Company, Incorporated of Snow Hill, North Carolina. The Public Works Department recommends that the City Council authorize the City Manager to execute a contract with Lanier Construction Company, Incorporated for Contract ST-243 in the amount of \$865,599.25 with a contingency of \$129,839.89 (15%). This results in a total cost amount of \$995,439.14.

**Recommendation**

The Administration recommends that the City Council authorize the City Manager to execute a contract for ST-243, City Hall Plaza Street Improvements Project with Lanier Construction Company, Incorporated in the amount of \$865,599.25; establish a contingency fund in the amount of \$129,839.89 (15%); and authorize the City Manager to negotiate change orders provided that the cost of all change orders does not exceed \$865,599.25 and the total project cost does not exceed \$995,439.14.

**Background**

This project involves a water line installation, storm drainage, curb and gutter, paving, landscaping, and a new ADA compliant design entrance for City Hall Plaza. Funding for contract ST-243 is available from several sources including the 2005 Street and Sidewalk Bonds ADA Compliance, Resurfacing 2007 Bonds, Water Extensions & Improvements, ADA Compliance Public Improvements 2005 Bonds, and Stormwater Services.

**Issues/Analysis**

The following is a summary of bids received:

Lanier Construction	\$ 865,599.25* Low Bid
State Contracting	\$ 954,848.05
Paul Howard Construction	\$ 974,445.00
Triangle Grading and Paving	\$ 995,128.45

The Public Works Department recommends awarding Contract ST-243 to Lanier Construction Company, Incorporated in the amount of \$865,599.25.

**Alternatives**

The Council can choose to not proceed with this project and redirect the funding to another project. The Council can award the project since the bids received are competitive.

**Financial Impact**

Funds for this project are budgeted for in the following accounts:

ADA Compliance 05 Bonds	3307C901-731000-CH201	\$145,000.00
Resurfacing 07 Bonds Construction	3607L912-731000-LE205	\$ 44,160.11
Resurfacing 07 Bonds Contingency	3607L912-731900-LE205	\$105,839.89
Sidewalk ADA & Repair 05 Bonds	3610L901-731000-LF102	\$390,439.14
Stormwater Construction	4300L045-731000-LK10A	\$136,000.00
Stormwater Contingency	4300L045-731900-LK10A	\$ 24,000.00
Water Extensions & Improvements	4100P007-731000-P0A25	<u>\$150,000.00</u>
		\$995,439.14

**SDBE Summary**

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by Lanier Construction Company, Incorporated, Snow Hill, North Carolina to determine compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting. The goals for this project are MSDBE 16% and WSDBE 7%. It was determined that Lanier Construction Company, Inc. was in compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

**SDBE Requirements**

Lanier Construction Company, Incorporated, will subcontract to the following certified firms:

<b>Firm</b>	<b>ID</b>	<b>City/State</b>	<b>Amount</b>	<b>% of Contract</b>
Lanier Construction Company, Inc.	MSDBE	Snow Hill, NC	\$795,599	94%
Cruz Brothers Concrete, Inc.*	SDBE	Graham, NC	\$ 45,000	5%
Stay Alert Safety Services	WSDBE	Kernersville, NC	\$ 10,000	1%

\*Cruz Brothers Concrete, Inc. is a certified SDBE and therefore, under the ordinance, can be used to meet the WSDBE goal.

The MSDBE goal was met and exceeded. The WSDBE goal was not met, but Lanier Construction Company demonstrated a good faith effort in trying to achieve it.

**WORKFORCE STATISTICS**

The workforce statistics for Lanier Construction Company, Incorporated are as follows:

Total Workforce	28	
Total Females	5	18%
Total Males	23	82%
Black Males	19	68%
White Males	0	0%
Other Males	4	14%
Black Females	5	18%
White Females	0	0%
Other Females	0	0%

