



**Date:** April 1, 2011  
**To:** Thomas J. Bonfield, City Manager  
**Through:** Wanda S. Page, Deputy City Manager  
David Boyd, Finance Director  
**From:** Joseph W. Clark, Financial Operations Manager  
**Subject:** Bid Report – March 2011

**Recommendation**

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of March 2011.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** **Term Contract for Calcium Nitrate**

**Purpose of Bid:** To provide Water Management with calcium nitrate a biochemical process solution that controls odors and corrosion caused by hydrogen sulfide. The Water Management Department uses this chemical to control odor at the City’s various wastewater pump stations. The per gallon contract price is fixed and will remain firm for the duration of the contract.

**Comments:** Bids were sent to several bidders and only one response was received. 60,000 gallons @ \$1.9698/gallon

**Opened:** February 22, 2011

**Bidders:** Siemens Water Technologies Corp \* \$118,188.00  
Sarasota, FL

\*Awarded based on:  Low Bid  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	8		# Black Males	1	12%
Total # Females	1	12%	# White Males	6	76%
Total # Males	7	88%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	12%
			# Other Females	0	0%

2. **Bid:**           **Liquid Sodium Hydroxide (Caustic)**

Purpose of Bid:       To provide Water Management with Caustic. This chemical is used in the water treatment process.

Comments:           300 tons @ \$455.00/ton

Opened:             February 22, 2011

Bidders:	JCI Jones Chemicals	* \$136,500.00
	Charlotte, NC	
	Brenntag SE	\$147,365.00
	Durham, NC	
	Univar	\$147,900.00
	Jamestown, NC	

\*Awarded based on: X Low Bid   \_\_\_ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	15		# Black Males	6	40%
Total # Females	01	7%	# White Males	8	53%
Total # Males	14	93%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	7%
			# Other Females	0	0%

3. **Bid:**           **One (1) Aerial Bucket Truck Vehicle Body**

Purpose of Bid:       To provide Water Management with an aerial bucket truck.

Comments:           This truck body will be mounted on a cab & chassis.

Opened:             February 28, 2011

Bidders: MAP Enterprises, Inc. \* \$49,546.00  
 Burlington, NC  
 Altec Industries, Inc. \$50,080.00  
 Birmingham, AL

\*Awarded based on:  X  Low Bid \_\_\_\_\_ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	11		# Black Males	0	0%
Total # Females	4	36%	# White Males	7	64%
Total # Males	7	64%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	4	36%
			# Other Females	0	0%

4. **Bid: One (1) Ford F550 Truck Vehicle Cab & Chassis**

Purpose of Bid: To provide Water Management with an aerial bucket truck.

Comments: This cab & chassis will have an aerial bucket truck body mounted on it.

Opened: February 28, 2011

Bidders: University Ford \* \$34,626.00  
 Durham, NC  
 Capital Ford \$36,225.00  
 Raleigh, NC  
 MAP Enterprises, Inc. \$40,584.99  
 Burlington, NC

\*Awarded based on:  X  Low Bid \_\_\_\_\_ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	138		# Black Males	16	12%
Total # Females	19	14%	# White Males	97	70%
Total # Males	119	86%	# Other Males	6	4%
			# Black Females	2	1%
			# White Females	17	13%
			# Other Females	0	0%

5. **Bid:** **Fiberglass Storage Tank**

Purpose of Bid: To provide Water Management Brown WTP with a fiberglass storage tank for Chlorine.

Comments:

Opened: March 2, 2011

Bidders:	Augusta Fiberglass Coatings, Inc.	* \$21,560.00
	Blackville, SC	
	Edwards Fiberglass, Inc.	\$22,873.00
	Sedalia, MO	
	Strand Composite & Engineering	\$35,000.00
	Hanson, AR	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	184		# Black Males	22	12%
Total # Females	35	19%	# White Males	81	44%
Total # Males	149	81%	# Other Males	46	25%
			# Black Females	12	7%
			# White Females	13	7%
			# Other Females	10	5%

6. **Bid:** **Forklift Truck**

Purpose of Bid: To provide Water Management NDWRF a forklift truck.

Comments:

Opened: February 28, 2011

Bidders:	Southeast Industrial Equipment, Inc.	* \$46,300.00
	Raleigh, NC	
	Dougherty Equipment Co.	\$49,786.80
	Raleigh, NC	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	235		# Black Males	11	5%
Total # Females	41	17%	# White Males	178	75%
Total # Males	194	83%	# Other Males	5	3%
			# Black Females	2	2%
			# White Females	39	15%
			# Other Females	0	0%

7. **Bid:** **Polyethylene Bulk Chemical Storage Tank**

Purpose of Bid: To provide Water Management Brown WTP with a polyethylene bulk chemical storage tank.

Comments:

Opened: March 4, 2011

Bidders:	Heyward Services, Inc.	* \$35,828.00
	Charlotte, NC	
	Ryan Herco Flow Solutions	\$38,296.00
	Charlotte, NC	

\*Awarded based on:  X  Low Bid       Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	32		# Black Males	0	0%
Total # Females	10	31%	# White Males	22	69%
Total # Males	22	69%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	10	31%
			# Other Females	0	0%

8. **Bid:** **Water Analysis Laboratory Equipment**

Purpose of Bid: To provide Water Management with TOC Analyzer laboratory water analyzing equipment.

Comments:

Opened: March 4, 2011

Bidders:	GE Analytical Instruments, Inc. Boulder, CO	* \$17,500.00
	I O Analytical College Station, TX	\$22,562.00
	Shimadzu Scientific Instruments Columbia, MD	\$23,940.00

\*Awarded based on:  Low Bid  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	156		# Black Males	2	1%
Total # Females	38	25%	# White Males	97	62%
Total # Males	118	75%	# Other Males	19	12%
			# Black Females	0	0%
			# White Females	26	17%
			# Other Females	12	8%

9. **Bid:** **Truck Cab & Chassis**

Purpose of Bid: To provide Water Management Department with a new truck.

Comments: A truck body will be mounted on this cab & chassis.

Opened: March 8, 2011

Bidders:	Cardinal International Trucks Raleigh, NC	* \$70,156.00
	Navistar, Inc. Warrenville, IL	\$70,992.00
	White's Tractor & Truck Greensboro, NC	\$73,638.92

\*Awarded based on:  Low Bid  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	46		# Black Males	4	9%
Total # Females	5	11%	# White Males	37	80%
Total # Males	41	89%	# Other Males	0	0%
			# Black Females	1	2%
			# White Females	4	9%
			# Other Females	0	0%

10. **Bid:** **One (1) 33,000 GVWR Chassis**

Purpose of Bid: To provide the Water Management Department with a 33,000 GVWR Chassis

Comments: This cab & chassis will have a Sewer Cleaning body mounted on to it. The Sewer Cleaning body will be purchased under a separate bid.

Opened: March 7, 2011

Bidders: Navistar \* \$87,512.00  
Warrenville, IL  
Cardinal International Truck \$88,797.00  
Raleigh, NC  
White's International Truck \$91,229.80  
Greensboro, NC

\*Awarded based on:  Low Bid \_\_\_\_\_ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	11,533		# Black Males	1,042	9%
Total # Females	2,750	27%	# White Males	6,657	58%
Total # Males	8,783	76%	# Other Males	1,084	9%
			# Black Females	543	6%
			# White Females	1,878	17%
			# Other Females	329	4%

11. **Bid:** **One (1) Sewer Cleaner Front Reel Dump Body**

Purpose of Bid: To provide the Water Management Department with a sewer cleaner Front reel dump body. The truck body will be mounted on truck chassis purchased under a separate contract.

Comments: This purchase is being made from a (H-GAC) Co-Op contract

Opened: March 7, 2011

Bidders: Super Products LLC \* \$186,190.00  
New Berlin, WI  
Stringfellow, Inc. \$240,334.97  
Nashville, TN

\*Awarded based on:  Low Bid \_\_\_\_\_ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	131		# Black Males	2	2%
Total # Females	6	5%	# White Males	121	91%
Total # Males	125	95%	# Other Males	2	2%
			# Black Females	1	1%
			# White Females	5	4%
			# Other Females	0	0%

12. **Bid:** **One (1)Truck Body**

Purpose of Bid: To provide Water Management Department with a new truck.

Comments: This truck body will be mounted on a separate cab & chassis.

Opened: March 10, 2011

Bidders:	Quality Truck Bodies & Repair, Inc.	* \$27,727.00
	Wilson, NC	
	Ford Body Company	\$33,853.00
	Greensboro, NC	

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	23		# Black Males	9	39%
Total # Females	2	9%	# White Males	12	52%
Total # Males	21	91%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	2	9%
			# Other Females	0	0%

13. **Bid:** **Communications Hardware and Software**

Purpose of Bid: To provide Fleet Maintenance/Radio Shop with new Motorola radio equipment.

Comments: Motorola Solutions is the only provider as this new hardware must integrate with existing Motorola equipment.

Opened: March 17, 2011

Bidders: Motorola Solutions, Inc. \* \$11,345.92  
Greensboro, NC

\*Awarded based on:  Low Bid  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	12,317		# Black Males	387	3%
Total # Females	3,065	25%	# White Males	6,550	53%
Total # Males	9,252	75%	# Other Males	2,315	19%
			# Black Females	210	2%
			# White Females	1,966	16%
			# Other Females	889	7%

**14. Bid: Light Bulb Lamps and Light Fixtures**

Purpose of Bid: To replace old light fixtures in the fire stations with new energy efficient ones.

Comments:

Opened: March 23, 2011

Bidders:	Mayer Electric Supply Co, Inc.	* \$17,800.00
	Birmingham, AL	
	City Electric Supply, Inc.	\$18,662.45
	Orlando, FL	
	Eck Supply Co.	\$24,000.00
	Richmond, VA	

\*Awarded based on:  Low Bid  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	923		# Black Males	84	9%
Total # Females	167	18%	# White Males	648	70%
Total # Males	756	82%	# Other Males	24	3%
			# Black Females	9	1%
			# White Females	145	16%
			# Other Females	13	1%

15. **Bid:** **Computer Desks/Furniture**

Purpose of Bid: To provide the Recreation Department with computer desks for computer labs at the recreation centers.

Comments:

Opened: March 24, 2011

Bidders:	Custom Educational Furniture, LLC	* \$15,018.00
	Swannanoa, NC	
	Brame Office Products	\$16,002.00
	Durham, NC	
	Virco, Inc.	\$21,767.60
	Conway, AR	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	13		# Black Males	0	0%
Total # Females	2	15%	# White Males	9	70%
Total # Males	11	85%	# Other Males	2	15%
			# Black Females	0	0%
			# White Females	2	15%
			# Other Females	0	0%

16. **Bid:** **Energy Efficient Refrigerators and Washing Machines**

Purpose of Bid: To provide the Fire Stations with new energy efficient Energy Star rated refrigerators and washing machines.

Comments: 14 washing machines @ \$420.96 each and 46 refrigerators \$465.22 each. The funding source is a ARRA Department of Energy grant.

Opened: March 23, 2011

Bidders:	The Home Depot	* \$27,289.53
	Durham, NC	
	Lowe's Companies, Inc.	\$29,309.62
	Mooresville, NC	
	D & L Parts, Co.	\$34,738.10
	Durham, NC	

\*Awarded based on:  Low Bid  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	128		# Black Males	32	25%
Total # Females	54	42%	# White Males	36	28%
Total # Males	74	58%	# Other Males	6	5%
			# Black Females	22	17%
			# White Females	26	20%
			# Other Females	6	5%

17. **Bid:** **Trailer Mounted 4” Trash/Sewage Pump**

Purpose of Bid: To provide the Water Management Distribution & Collection with a new portable trailer mounted 4” trash/sewage pump.

Comments:

Opened: March 25, 2011

Bidders: Godwin Pumps of America \* \$24,184.62  
Garner, NC  
Thompson Pump \$25,227.00  
Port Orange, FL

\*Awarded based on:  Low Bid  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	713		# Black Males	25	3%
Total # Females	126	18%	# White Males	504	71%
Total # Males	587	82%	# Other Males	58	8%
			# Black Females	6	1%
			# White Females	117	16%
			# Other Females	3	1%

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (\*).