



CITY OF DURHAM | NORTH CAROLINA

Date: July 14, 2011

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Joseph W. Clark, Financial Operations Manager
Vicki Westbrook, Assistant Director of Water Management

Subject: Bids – Term Contract for Liquid Aluminum Sulfate

Executive Summary

The contract under consideration will furnish/provide the Water Management Department with its annual requirements for Liquid Aluminum Sulfate. This chemical is used to aid in the removal of phosphorus from the wastewater treatment discharges.

General Chemical Performance Products LLC of Parsippany, New Jersey was the lowest responsive bidder. The total cost of the contract is \$832,200.00. Funding for this contract is available from the operating budgets of the Water Management Department (5100P502.720300/South Durham Water Reclamation Facility and 5100P501.720300/North Durham Water Reclamation Facility). There are no cost effective alternatives to making this purchase. All bids received were competitive and within budget.

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by General Chemical Performance Products LLC of Parsippany and have determined that they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting. There were no SDBEs to provide this product.

Recommendation

That the bid for the purchase of Liquid Aluminum Sulfate in the amount of \$832,200.00 from General Chemical Performance Products LLC be approved and the City Manager be authorized to execute all relevant contracts; and,

That the City Manager be authorized to modify the contract before execution provided that modifications do not increase the dollar amount of the contract and are consistent with the general intent of the existing version of the contract.

Background

The contract under consideration will furnish/provide the Water Management Department with its annual requirements for Liquid Aluminum Sulfate. This chemical is used to aide in the removal of suspended materials from water during the water treatment process. Bids were sent to over fifty (50) bidders and only one response was received.

Issues/Analysis

The following bid was received for furnishing Liquid Aluminum Sulfate: (2,280 tons)

COMPANY	BID
General Chemical Performance Products LLC Parsippany, NJ	*\$832,200.00 \$365.00/per ton

*Recommended Bid

Alternatives

There are no cost effective alternatives to making this purchase.

Financial Impact

The total cost of the contract is \$832,200.00. Funding for this contract is available from the operating budgets of the Water Management Department (5100P502.720300/South Durham Water Reclamation Facility and 5100P501.720300 North Durham Water Reclamation Facility).

SDBE Summary

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by General Chemical Performance Products, LLC of Parsippany, New Jersey and have determined that they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting.

SDBE REQUIREMENTS

There were no SDBEs to provide this product.

WORKFORCE STATISTICS

The workforce statistics for General Chemical Performance Products, LLC are as follows:

Total Workforce	7	100%
Total Females	0	0%
Total Males	7	100%
Black Males	3	43%
White Males	4	57%
Other Males	0	0%
Black Females	0	0%
White Females	0	0%
Other Females	0	0%