



Date: September 1, 2011

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Joseph W. Clark, Financial Operations Manager

Subject: Bid Report – August 2011

Recommendation

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of August 2011.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** **Miscellaneous Pre-Formed Street Signs**

Purpose of Bid: To provide Transportation/Sign Shop with High Intensity Pre-formed Signs (stop, yield, etc.)

Comments:

Opened: July 29, 2011

Bidders:	Vulcan Signs	* \$10,387.50
	Foley, AL	
	Newman Signs	\$10,473.00
	Jamestown, ND	
	Korman Signs	\$11,297.00
	Richmond, VA	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	155		# Black Males	39	25%
Total # Females	26	17%	# White Males	87	56%
Total # Males	129	83%	# Other Males	3	2%
			# Black Females	5	3%
			# White Females	21	14%
			# Other Females	0	0%

2. **Bid:** **Carpet Tile Flooring**

Purpose of Bid: To provide the Durham Bulls Athletic Park offices with new carpet tile flooring.

Comments:

Opened: July 29, 2011

Bidders:	Bonitz Flooring, Inc.	* \$16,014.00
	Raleigh, NC	
	B. Armstrong Holdings, Inc.	\$22,925.65
	Durham, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	468		# Black Males	48	10%
Total # Females	58	12%	# White Males	316	68%
Total # Males	410	88%	# Other Males	46	10%
			# Black Females	7	1%
			# White Females	49	10%
			# Other Females	2	1%

3. **Bid: LED Traffic Lights & Modules**

Purpose of Bid: To provide the Transportation/Sign Shop with LED Traffic Lights & Modules

Comments: Dialight Corporation is the sole regional source for these LED traffic lights & Modules. This purchase was made via North Carolina State Contract #550A

Opened: July 28, 2011

Bidders: Dialight Corporation * \$10,330.00
Farmingdale, NJ

*Awarded based on: Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	828		# Black Males	4	1%
Total # Females	505	61%	# White Males	83	10%
Total # Males	323	39%	# Other Males	236	28%
			# Black Females	2	1%
			# White Females	26	3%
			# Other Females	477	57%

4. **Bid: Portable Water Pump**

Purpose of Bid: To provide WM Distribution/Collection System with a portable water pump.

Comments:

Opened: July 28, 2011

Bidders: Bruder/Sharpe, Inc. * \$12,979.93
Madison, NC
Rodders & Jets Supply Co. \$12,990.00
Sumter, SC

*Awarded based on: Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	5		# Black Males	0	0%
Total # Females	1	20%	# White Males	4	80%
Total # Males	4	80%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	20%
			# Other Females	0	0%

5. **Bid:** **Filter Media Removal**

Purpose of Bid: To provide industrial vacuuming service of the aeration beds for the North Durham WRF.

Comments: This service includes the vacuuming of the filters and removal of waste particles.

Opened: August 1, 2011

Bidders:	Industrial Vacuum Services, Inc. Charlotte, NC	* \$11,750.00
	A&D Environmental Services, Inc. High Point, NC	\$12,393.30

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	8		# Black Males	3	37%
Total # Females	2	25%	# White Males	2	25%
Total # Males	6	75%	# Other Males	1	13%
			# Black Females	0	0%
			# White Females	2	25%
			# Other Females	0	0%

6. **Bid:** **Swimming Pool Chemicals and Supplies**

Purpose of Bid: To provide Parks and Recreation with swimming pool chemicals and supplies.

Comments: Chemrite was deemed non-responsive due to not bidding on all items.

Opened: July 19, 2011

Bidders: Chemrite, Inc. (non-responsive) \$7,700.00
Buford, GA
Water Guard * \$22,453.20
Greensboro, NC

*Awarded based on: Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	26		# Black Males	13	50%
Total # Females	5	19%	# White Males	8	31%
Total # Males	21	81%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	5	19%
			# Other Females	0	0%

7. Bid: iPad Project

Purpose of Bid: To provide the Technology Solutions Department with iPad Notebook microcomputers and accessories.

Comments: The Verizon bid did not include software. The Apple store is the sole provider of the Apple software for iPad's.

19 iPads @ \$829.00/each

Opened: July 29, 2011

Bidders: Verizon Wireless (non-responsive) \$14,109.83
Raleigh, NC
Apple Store * \$14,623.56
Durham, NC

*Awarded based on: Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	154		# Black Males	13	10%
Total # Females	24	16%	# White Males	92	71%
Total # Males	130	84%	# Other Males	25	19%
			# Black Females	7	29%
			# White Females	14	58%
			# Other Females	3	13%

8. **Bid:** **Firefighter Helmets and ID Shields**

Purpose of Bid: To provide the Fire Department with replacement firefighter protective helmets and identification shields.

Comments:

Opened: July 26, 2011

Bidders:	Newton's Fire & Safety Supply, Inc.	* \$31,220.00
	Sweptonville, NC	
	First Choice Fire & Safety, Inc.	\$33,320.00
	Marietta, GA	
	Slagle's Fire Equipment & Supply, Co.	\$35,616.00
	South Boston, VA	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	20		# Black Males	1	5%
Total # Females	2	10%	# White Males	17	85%
Total # Males	18	90%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	2	10%
			# Other Females	0	0%

9. **Bid:** **Term Contract for Pipe Patch Repair Kits**

Purpose of Bid: To provide Water & Sewer Maintenance Repair with pipe and joint sealing kits.

Comments:

Opened: July 28, 2011

Bidders: Ultratech Water Resources, Inc. * \$107,160.00
Shelby, NC
FN at Ballston Spa, LLC \$116,060.00
Rochester, NY
Buchanan Sales, LLC \$124,150.00
Kennesaw, GA

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	3		# Black Males	0	0%
Total # Females	1	33%	# White Males	2	67%
Total # Males	2	67%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	33%
			# Other Females	0	0%

10. **Bid:** **Refuse Collection Truck Body**

Purpose of Bid: To provide Solid Waste Residential Collections with a new garbage/refuse truck.

Comments: The truck body will be mounted on a separate cab & chassis.

Opened: August 11, 2011

Bidders: Amick Equipment Co., Inc. * \$42,616.61
Lexington, SC
New Way Trucks, Inc. \$43,181.15
Scranton, IA

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	20		# Black Males	1	5%
Total # Females	2	10%	# White Males	17	85%
Total # Males	10	90%	# Other Males	0	0%
			# Black Females	1	5%
			# White Females	1	5%
			# Other Females	0	0%

11. Bid: 19,500 GVWR Truck Cab & Chassis

Purpose of Bid: To provide Solid Waste Residential Collections with a new collection truck.

Comments: A separate truck body will be mounted to this cab & chassis.

Opened: August 11, 2011

Bidders:	Cooper Kenworth – Isuzu Durham, NC	* \$44,361.65
	Bob King Buick GMC, Inc. Wilmington, NC	\$44,609.00
	Triple T Parts & Equipment Co. Rocky Point, NC	\$46,931.01

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	38		# Black Males	3	8%
Total # Females	8	8%	# White Males	26	68%
Total # Males	30	79%	# Other Males	1	3%
			# Black Females	2	5%
			# White Females	5	13%
			# Other Females	1	3%

12. Bid: Manhole Covers and Grates

Purpose of Bid: To provide Street Maintenance with replacement manhole cover lids and manhole drain grates.

Comments:

Opened: August 15, 2011

Bidders: TEC Utilities Supply, Inc. * \$14,895.00
Garner, NC
HD Supply Waterworks, Inc. \$15,123.60
Morrisville, NC
Capital Foundry of VA, Inc. \$15,300.00
Virginia Beach, VA
East Jordon Iron Works, Inc. \$23,100.00
Apex, NC

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	23		# Black Males	0	0%
Total # Females	3	13%	# White Males	20	87%
Total # Males	20	87%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	3	13%
			# Other Females	0	0%

13. **Bid:** **Firearms/Handguns**

Purpose of Bid: To purchase new Law Enforcement Smith and Wesson M&P .45 Handguns for the Police Department.

Comments: Lawmen's Safety Supply is the only authorized Smith and Wesson Law Enforcement dealer in North Carolina.
30 @ \$475.96/each

Opened: August 18, 2011

Bidders: Lawmen's Safety Supply, Inc. * \$14,278.80
Raleigh, NC

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	26		# Black Males	1	4%
Total # Females	13	50%	# White Males	12	46%
Total # Males	13	50%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	13	50%
			# Other Females	0	0%

14. Bid: Promisec Software

Purpose of Bid: To provide Technology Solutions with pre-programmed software for microcomputers.

Comments: Promisec Inc is the sole provider of this software.

Opened: August 19, 2011

Bidders: Promisec Inc. * \$28,750.00
New York, NY

*Awarded based on: Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	64		# Black Males	2	3%
Total # Females	8	13%	# White Males	42	66%
Total # Males	56	88%	# Other Males	12	19%
			# Black Females	0	0%
			# White Females	8	13%
			# Other Females	0	0%

15. Bid: Term Contract for Self Contained Breathing Apparatus Cylinders

Purpose of Bid: To provide the Fire Department with new SCBA cylinders

Comments: 45 @ \$588.60/ea

Opened: August 17, 2011

Bidders: Metro Fire & Safety, Inc. * \$26,487.00
 Durham, NC
 C.W. Williams & Co. \$29,070.00
 Rocky Mount, NC

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
 CORPORATION STATISTICS

Total Workforce	10		# Black Males	0	0%
Total # Females	2	20%	# White Males	8	80%
Total # Males	8	80%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	2	20%
			# Other Females	0	0%

16. **Bid:** **Truck Chassis**

Purpose of Bid: To provide Street Maintenance with a new truck chassis for a Street Sweeper

Comments: This truck chassis will be mounted on a separate cab.

Opened: August 29, 2011

Bidders: Triad Freightliner * \$69,420.00
 Greensboro, NC
 Cardinal Internal \$73,571.00
 Raleigh, NC
 White's International Trucks \$76,078.05
 Greensboro, NC

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
 CORPORATION STATISTICS

Total Workforce	88		# Black Males	2	2%
Total # Females	10	12%	# White Males	76	85%
Total # Males	78	88%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	10	12%
			# Other Females	0	0%

17. **Bid:** **Resurfacing Basketball Courts**

Purpose of Bid: To resurface and repave the TA Grady basketball courts.

Comments:

Opened: August 22, 2011

Bidders: T.R. Vernal Paving, Inc. * \$18,670.00
Raleigh, NC
RDU Paving, Inc. \$19,159.20
Raleigh, NC

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	51		# Black Males	9	17%
Total # Females	1	2%	# White Males	11	22%
Total # Males	50	98%	# Other Males	30	59%
			# Black Females	0	0%
			# White Females	1	2%
			# Other Females	0	0%

18. **Bid:** **CIP Enterprise Software**

Purpose of Bid: To provide Technology Solutions with new CIP Enterprise Management Software and Support

Comments: NetWrix Corporation is the only proprietor and sole source for this enterprise management software and required licenses.

Opened: August 22, 2011

Bidders: NetWrix Corporation * \$22,417.50
Paramus, NJ

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	65		# Black Males	0	0%
Total # Females	7	20%	# White Males	58	80%
Total # Males	58	80%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	7	20%
			# Other Females	0	0%

19. **Bid:** **Sodium Chloride (Snow Salt)**

Purpose of Bid: To provide the Street Maintenance Division with snow salt.

Comments: 2,500 tons @ \$83.60/ton

 Opened: August 25, 2011

Bidders:	Cargill, Inc.	* \$209,000.00
	North Olmsted, OH	
	International Salt Com.	\$264,800.00
	Clarks Summit, PA	

*Awarded based on: Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	689		# Black Males	82	12%
Total # Females	91	13%	# White Males	500	72%
Total # Males	598	87%	# Other Males	16	2%
			# Black Females	10	1%
			# White Females	78	11%
			# Other Females	5	2%

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (*).