



Date: February 4, 2011

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager
Theodore Voorhees, Deputy City Manager
David Boyd, Finance Director

From: Kent Cash, Fleet Management Director
Joseph W. Clark, CLGPO, Financial Operations Manager

Subject: Additional Police Vehicle Purchase

Executive Summary

On January 18, 2011, the City Council awarded a contract to University Ford, Inc. for a variety of vehicles including police vehicles. The contract allowed for additional purchases through March 2011. In an effort to save money, the Fleet Management Department recommends purchasing twenty-seven additional police vehicles from this contract. The cost per vehicle is \$21,385.00 with a total cost of \$577,395.00.

Ford Motor Company is eliminating production of Crown Victoria's after this year's production run. If the City waits until after July 1, 2011 to order FY 2011-12 police vehicles, the Fleet Management Department estimates a new police vehicle will cost around \$28,800.00. By purchasing the additional Ford Crown Victoria's this year, the City will save money on the purchase cost, and it will not incur the cost of outfitting the vehicles with new cages, door kick protections panels, etc.

Funding for these contracts is available from the Fleet Replacement fund.

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by University Ford and has determined that they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting.

Recommendation

That the City Manager be authorized to enter into a contract with University Ford, Inc. for the purchase twenty-seven police vehicles in the amount of \$577,395.00.

Background

On January 18, 2011, the City Council awarded a contract to University Ford, Inc. for a variety of vehicles including police vehicles. The contract allowed for additional purchases through March 2011. In an effort to save money, the Fleet Management Department would like to purchase twenty-seven additional police vehicles from this contract. The cost per vehicle is \$21,385.00 with a total cost of \$577,395.00.

Issues/Analysis

The City’s current police cars are Ford Crown Victoria’s. Ford Motor Company is eliminating production of Crown Victoria’s after this year’s production run. If the City waits until after July 1, 2011 to order FY 2011-12 police vehicles, the Fleet Management Department estimates a new police vehicle will cost around \$28,800.00. In addition, the Police Department will need to budget funds to purchase cages, backseats and backside door kick protection panels (approx. \$1530.00 per car). By purchasing the additional Ford Crown Victoria’s this year, the City will save money on the purchase cost, and it will not incur the cost of outfitting the vehicles with new cages, door kick protections panels, etc.; the Fleet Maintenance Division will be able to remove these components and reuse them for one additional year.

Alternatives

The City could opt to wait and order the new police vehicles after July 1, 2011, which would most likely result in a significant price increase.

Financial Impact

The total cost of the additional purchase is \$577,395.00.00. Funding is available from the Fleet Replacement fund.

SDBE Summary

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by University Ford and has determined that they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting.

SDBE REQUIREMENTS

There were no SDBEs to provide this service.

WORKFORCE STATISTICS

The workforce statistics for University Ford are as follows:

Total Workforce	138	100%
Total Females	19	14%
Total Males	119	86%
Black Males	16	12%
White Males	97	70%

Other Males	6	4%
Black Females	2	1%
White Females	17	13%
Other Females	0	0%