



CITY OF DURHAM | NORTH CAROLINA

Date: January 18, 2013

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Lynette McRae, Purchasing Supervisor

Subject: Bids - Annual Vehicle Requirements

Executive Summary

The contracts under consideration will furnish/provide the City with a total of thirty-one (31) new vehicles. These vehicles were approved in the FY 2012/13 budget. This purchase is part of the CIP Vehicle Replacement Program. The Purchasing Division solicited bids from fourteen bidders and five responses were received.

Sir Walter Chevrolet of Raleigh, University Ford of Durham, Ilderton Dodge of High Point, North Carolina and Butler Chrysler/Dodge/Jeep of Beaufort, South Carolina were the lowest responsive bidders. The total cost of the contract is \$778,891.00. Funding for this contract is available from the CIP Fleet Replacement Funds (30620119-732300, 30620140-732300, 30620123-732300, 30620125-732300, 30620115-732300, 30620128-732300, 41621158-732300, 43622160-732300). There are no good alternatives to making this purchase. All bids received were competitive and within budget.

The Equal Opportunity/Equity Assurance Department reviewed the bids submitted by Sir Walter Chevrolet, University Ford, Ilderton Dodge and Butler Chrysler/Dodge/Jeep and determined they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting. There were no SDBEs to provide this product.

Recommendation

That the bid for the purchase of two (2) Police Patrol/Pursuit 4x4 Vehicles (item no.13) in the amount of \$60,440.00 from Sir Walter Chevrolet be approved and the City Manager be authorized to execute all relevant contracts; and,

That the bid for the purchase of one (1) 6,500 GVWR Regular Cab 4x4 Pickup Truck (item no.4), two (2) 10,000 GVWR Regular Cab 2x4 Pickup Trucks (item no.5), two (2) 10,000 GVWR Regular Cab 4x4 Pickup Trucks (item no.6), one (1) 10,000 GVWR Crew Cab 2x4 Pickup Truck (item no.7), two (2) 10,000 GVWR Extended Cab 4x4 Pickup Trucks (item no.8), and one (1) 19,500 GVWR Crew Cab 4x4 Cab & Chassis Truck (item no.9) in the amount of \$228,030.00 from University Ford be approved and the City Manager be authorized to execute all relevant contracts; and,

That the bid for the purchase of sixteen (16) Police Rear Wheel Drive Patrol Vehicles (item no.10) in the amount of \$408,384.00 from Butler Chrysler/Dodge/Jeep be approved and the City Manager be authorized to execute all relevant contracts; and,

That the bid for the purchase of two (2) 4-Door Administrative Sedans (item no.1), one (1) Police Rear Wheel Drive Patrol Vehicle (item no.11), and one (1) Police Rear Wheel Drive Unmarked Vehicle (item no.12) in the amount of \$82,037.00 from Ilderton Dodge be approved and the City Manager be authorized to execute all relevant contracts; and,

That the City Manager be authorized to modify the contract before execution provided that modifications do not increase the dollar amount of the contract and are consistent with the general intent of the existing version of the contract.

Background

The contract under consideration will provide the City with thirty-one (31) new vehicles. These vehicles were approved in the FY 2012/13 budget. This purchase is a part of the fleet replacement program. The Purchasing Division solicited bids from fourteen bidders and five responses were received.

Issues/Analysis

The following bids were received for City vehicles:

COMPANY	BID
<u>Item no. 1 – Two (2) Administrative Sedans</u>	
Ilderton Dodge High Point, NC	* \$16,392.00 each \$32,784.00 total
University Ford Durham, NC	\$17,054.00 each \$34,108.00 total
Sir Walter Chevrolet Raleigh, NC	\$19,575.00 each \$39,150.00 total

Item no. 2 – Two (2) Extended Cab 2x4 Pickup Truck
No Bids Received

Item no. 3 – One (1) Extended Cab 4x4 Pickup Truck
No Bids Received

Item no. 4 – One (1) 6,500 GVWR Regular Cab 4x4 Pickup Truck

University Ford	*	\$21,795.00 each
Durham, NC		\$21,795.00 total
Ilderton Dodge		\$23,205.00 each
High Point, NC		\$23,205.00 total
Sir Walter Chevrolet		\$24,482.00 each
Raleigh, NC		\$24,482.00 total

Item no. 5 – Two (2) 10,000 GVWR Regular Cab 2x4 Pickup Truck

University Ford	*	\$21,600.00 each
Durham, NC		\$43,200.00 total
Piedmont Truck Center		\$21,940.00 each
Greensboro, NC		\$43,880.00 total
Sir Walter Chevrolet		\$22,575.00 each
Raleigh, NC		\$45,150.00 total

Item no. 6 – Two (2) 10,000 GVWR Regular Cab 4x4 Pickup Truck

University Ford	*	\$24,156.00 each
Durham, NC		\$48,312.00 total
Piedmont Truck Center		\$24,475.00 each
Greensboro, NC		\$48,950.00 total
Sir Walter Chevrolet		\$24,820.00 each
Raleigh, NC		\$49,640.00 total

Item no. 7 – One (1) 10,000 GVWR Crew Cab 2x4 Pickup Truck

University Ford * \$25,135.00 each
Durham, NC \$25,135.00 total

Piedmont Truck Center \$25,480.00 each
Greensboro, NC \$25,480.00 total

Sir Walter Chevrolet \$26,016.00 each
Raleigh, NC \$26,016.00 total

Item no. 8 – Two (2) 10,000 GVWR Extended Cab 4x4 Pickup Truck

University Ford * \$26,407.00 each
Durham, NC \$52,814.00 total

Piedmont Truck Center \$26,700.00 each
Greensboro, NC \$53,400.00 total

Sir Walter Chevrolet \$27,798.00 each
Raleigh, NC \$55,596.00 total

Item no. 9 – One (1) 19,500 GVWR Crew Cab 4x4 Cab & Chassis Gas

University Ford * \$36,774.00 each
Durham, NC \$36,774.00 total

Piedmont Truck Center \$37,000.00 each
Greensboro, NC \$37,000.00 total

Item no. 10 – Sixteen (16) Police Rear Wheel Drive Patrol V8

Butler Chrysler/Dodge/Jeep * \$25,524.00 each
Beaufort, SC \$408,384.00 total

Ilderton Dodge \$25,905.00 each
High Point, NC \$414,480.00 total

Item no. 11 – One (1) Police Rear Wheel Drive Patrol V6

Ilderton Dodge * \$24,787.00 each
High Point, NC \$24,787.00 total

Item no. 12 – One (1) Police Rear Wheel Drive Unmarked V6

Ilderton Dodge * \$24,466.00 each
High Point, NC \$24,466.00 total

Item no. 13 – Two (2) Police Patrol/Pursuit SUV 4x4

Sir Walter Chevrolet * \$30,220.00 each
Raleigh, NC \$60,440.00 total

*Recommended Bids

Alternatives

There are no good alternatives to making this purchase. All bids received were competitive and within budget.

Financial Impact

The total cost of the contract is \$778,891.00. Funding for this contract is available from the CIP Fleet Replacement Funds (30620119-732300, 30620140-732300, 30620123-732300, 30620125-732300, 30620115-732300, 30620128-732300, 41621158-732300, 43622160-732300).

SDBE Summary

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by Sir Walter Chevrolet of Raleigh, NC, University Ford of Durham, NC, Butler Chrysler Dodge Jeep, Inc. of Beaufort, SC and Ilderton Dodge Chrysler Jeep of High Point, NC and determined they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting.

SDBE REQUIREMENTS

There were no SDBEs to provide this product.

WORKFORCE STATISTICS

The workforce statistics for Sir Walter Chevrolet, University Ford, Butler Chrysler Dodge Jeep, Inc., and Ilderton Dodge Chrysler Jeep are as follows:

Sir Walter Chevrolet

Total Workforce	45	100%
Total Females	10	22%
Total Males	35	78%
Black Males	1	2%
White Males	33	73%
Other Males	1	2%
Black Females	1	2%
White Females	8	19%
Other Females	1	2%

University Ford

Total Workforce	132	100%
Total Females	19	14%
Total Males	113	86%
Black Males	16	12%
White Males	97	73%
Other Males	0	0%
Black Females	1	1%
White Females	18	14%
Other Females	0	0%

Butler Chrysler Dodge Jeep, Inc.

Total Workforce	35	100%
Total Females	14	40%
Total Males	21	60%
Black Males	6	17%
White Males	15	43%
Other Males	0	0%
Black Females	1	3%
White Females	13	37%
Other Females	0	0%

Ilderton Dodge Chrysler Jeep

Total Workforce	72	100%
Total Females	11	15%
Total Males	61	85%
Black Males	6	8%
White Males	53	74%
Other Males	2	3%
Black Females	1	1%
White Females	10	14%
Other Females	0	0%