



CITY OF DURHAM | NORTH CAROLINA

Date: March 3.2015

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Jonathan Hawley, Purchasing Supervisor

Subject: Bids - Annual Police Vehicle Purchase

Executive Summary

The contract under consideration will furnish/provide the City with forty-four (44) new vehicles. These vehicles were approved in the FY 2014/15 budget. This purchase is part of the CIP Vehicle Replacement Program. The Purchasing Division solicited bids from various bidders and five (5) responses were received.

Horace G. Ilderton LLC., and Millennium Automotive Group of Durham, Inc. were the lowest responsive bidders. The total cost of these contracts is \$1,095,186.00.

Funding for this contract is available from the CIP Fleet Replacement Funds (Funds (30620119-732300-S3001)). There are no good alternatives to making this purchase. All bids received were competitive and within budget.

The Equal Opportunity/Equity Assurance Department reviewed the bids submitted by Millennium Automotive Group of Durham, Inc., and Horace G. Ilderton LLC. and have determined that they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting. There were no SDBEs to provide this product.

Recommendation

That the bid for the purchase of five (5) Rear Wheel; Drive, Patrol V8 TACT Police Automobiles (item no.1) in the amount of \$131,410.00 from Horace G. Ilderton LLC. be approved and the City Manager be authorized to execute all relevant contracts; and,

That the bid for the purchase of nineteen (19) Rear Wheel Drive, Patrol V6 Police Automobiles (item no. 3), twelve (12) Rear Wheel Drive Patrol V8 Police Automobiles (item no.4), eight (8) Rear Wheel Drive, Unmarked V6 Police Automobiles (item no. 5) in the amount of \$963,776.00 from Millennium Automotive

Group of Durham, Inc. be approved and the City Manager be authorized to execute all relevant contracts;

Background

The contracts under consideration will provide the City with forty-four (44) new vehicles. These vehicles were approved in the FY 2014/15 budget. This purchase is a part of the fleet replacement program. The Purchasing Division solicited bids from five bidders and five responses were received.

Issues/Analysis

The following bids were received for City vehicles:

COMPANY	BID
<u>Item no. 1 – Five (5) Police Automobile Unmarked, Rear Wheel Drive, V8, TACT</u>	
Horace G. Ilderton LLC. High Point, NC	*\$26,282.00 each \$131,410.00 total
Butler Chrysler-Dodge Jeep Beaufort, SC	\$26,488.00 each \$132,440.00 total
<u>Item no. 2 – One (1) Police SUV 2x4, TACT SPEC</u>	
Sir Walter Chevrolet Raleigh, NC	**\$32,492.00 each \$32,492.00 total
** The City has decided to forego this item due to cost.	
<u>Item no. 3 – Nineteen (19) Police Automobiles Rear Wheel Drive, Patrol V6</u>	
Millennium Automotive Group of Durham, Inc. Durham, NC	*\$24,372.00 each \$463,068.00 total
Horace G. Ilderton LLC. High Point, NC	\$25,693.00 each \$462,474.00 total
Butler Chrysler-Dodge Jeep Beaufort, SC	\$25,895.00 each \$466,110.00 total

**Item no. 4 – Twelve (12) Police Automobiles
Rear Wheel Drive Patrol, V6**

Millennium Automotive Group of Durham, Inc. Durham, NC	*\$25,487.00 each \$305,844.00 total
Horace G. Ilderton LLC. High Point, NC	\$26,616.00 each \$319,392.00 total
Butler Chrysler-Dodge Jeep Beaufort, SC	\$26,799.00 each \$321,588.00 total

**Item no. 5 – eight (8) Police Automobiles, Rear Wheel
Drive, Unmarked, V6**

Millennium Automotive Group of Durham, Inc. Durham, NC	*\$24,358.00 each \$194,864.00 total
Horace G. Ilderton LLC. High Point, NC	\$24,946.00 each \$199,568.00 total
Butler Chrysler-Dodge Jeep Beaufort, SC	\$25,148.00 each \$201,184.00 total

Alternatives

There are no good alternatives to making this purchase. All bids received were competitive and within budget.

Financial Impact

The total cost of these contracts is \$1,095,186.00. Funding for these contracts is available from the CIP Fleet Replacement Funds (30620119-732300-S3001).

SDBE Summary

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by **Millennium Automotive Group of Durham, Inc., Durham NC**, and **Horace G. Ilderton LLC., High Point NC**, and have determined that they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting.

SDBE REQUIREMENTS

There were no SDBEs to provide this product.

WORKFORCE STATISTICS

The workforce statistics for **Millennium Automotive Group of Durham, Inc. and Horace G. Ilderton LLC.** are as follows:

Millennium Automotive Group of Durham, Inc.

Total Workforce	174	100%
Total Females	47	27%
Total Males	127	73%
Black Males	39	22%
White Males	71	41%
Other Males	17	10%
Black Females	22	12%
White Females	24	14%
Other Females	1	1%

Horace G. Ilderton LLC.

Total Workforce	86	100%
Total Females	17	20%
Total Males	69	80%
Black Males	17	20%
White Males	47	54%
Other Males	5	6%
Black Females	1	2%
White Females	16	19%
Other Females	0	0%