



DATE: June 15, 2015
TO: Thomas J. Bonfield, City Manager
THROUGH: Wanda Page, Deputy City Manager
FROM: Regina Youngblood, Human Resources Director
SUBJECT: 2015 – 2018 Health Insurance Negotiation

Pursuant to direction received from the City Council at the special meeting held June 8, 2015, City of Durham staff was directed to work with Blue Cross Blue Shield North Carolina (BCBSNC) to finalize language that could be used to support BCBSNC's savings guarantee of \$6.8M over three years.

The attached term sheet represents the totality of those efforts. [See Attachment A](#). If the terms of the guarantee are agreeable, authorize the City Manager to negotiate and execute a three year contract with Blue Cross Blue Shield of North Carolina based upon the agreed upon term sheet for Health Benefits Administration for the plan years September 1, 2015 through June 30, 2018, renewable annually.