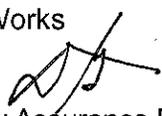


## SDBE REQUIREMENTS

April 6, 2015

**Memo To:** Marvin Williams, Director  
Department of Public Works

**From:** Deborah Giles, Director   
Equal Opportunity/Equity Assurance Department

**Subject:** SW-38 2015 Sidewalk Repair

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by Lanier Construction Co., Inc. of Snow Hill, North Carolina to determine compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting. The goals for this project are MSDBE 16% and WSDBE 7%. It was determined that Lanier Construction Co., Inc. was in compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

### SDBE REQUIREMENTS

Lanier Construction Co., Inc. is a certified MSDBE and will perform 90% (\$652,078) of the work on this project. Lanier Construction Co., Inc will subcontract to the following certified firm:

Firm	ID	City/State	Amount	% of Contract
Cruz Brothers Concrete, Inc.*	SDBE	Graham, NC	\$72,500	10%

\*Cruz Brothers Concrete, Inc. is a certified SDBE with the City of Durham and can therefore be used for the WSDBE goal for this project.

The MSDBE and WSDBE goals were both met and exceeded.

### WORKFORCE STATISTICS

The workforce statistics for Lanier Construction Co., Inc. are as follows:

Total Workforce	25	
Total Females	2	8%
Total Males	23	92%
Black Males	23	92%
White Males	0	0%
Other Males	0	0%
Black Females	2	8%
White Females	0	0%
Other Females	0	0%

Cc: Clint Blackburn, Project Manager