

**DURHAM, NORTH CAROLINA
MONDAY, NOVEMBER 16, 2015
7:00 P.M.**

The Durham City Council met in regular session on the above date and time in the Council Chambers located at 101 City Hall Plaza with the following members present: Mayor William V. “Bill” Bell, Mayor Pro-Tempore Cora Cole-McFadden and Council Members Eugene Brown, Diane Catotti, Eddie Davis, Don Moffitt and Steve Schewel. Absent: None.

Also present: City Manager Thomas J. Bonfield, City Attorney Patrick Baker, City Clerk D. Ann Gray and Deputy City Clerk Dianalynn Schreiber.

Mayor Bell called the meeting to order with a moment of silent meditation followed by the Pledge of Allegiance led by Council Member Brown.

[ANNOUNCEMENTS BY COUNCIL]

Council Member Schewel spoke to the Fourth Annual Schewel Challenge Five Mile Race held on Saturday, November 14th along the American Tobacco Trail; thanked the 47 city employees for their participation; announced the names of several runners who surpassed his time in the race; and invited participants to a celebratory drink of their choice; which would be scheduled by the Human Resources Department.

Council Member Moffitt congratulated Mayor Pro Tempore Cole-McFadden for her election to the National Board of Directors for the National League of Cities; and appreciated her representation.

[PRIORITY ITEMS BY THE CITY MANAGER, CITY ATTORNEY AND CITY CLERK]

City Manager Bonfield stated he had four priority items; Item #4, Landscape Maintenance and Grass Mowing Contract for the Fire Administrative Building (Academy), Fire Maintenance Garage, and Fire Training Grounds, contract was revised to accurately reflect the number of pages listed in Section 4; Exhibits; Item #10, Proposed Economic Development Incentive Agreement between the City of Durham and Frontier Communications of the Carolinas, LLC., was revised to reflect name of the company in the title motion, memo and attachments in the agreement; Item #11, Proposed Economic Development Incentive Agreement between the City of Durham and WillowTree, Inc., was revised to reflect name of the company in the title motion, memo and attachments in the agreement; and Item #14, Quarterly Crime Report – Third Quarter, included an update from Civilian Police Review Board and the recommendations from the Human Relations Commission.

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Moffitt, to approve the City Manager’s priority items was approved at 7:08 p.m. by the following vote: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

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City Attorney Baker recognized Boy Scout Troop #424 of the Immaculate Conception Catholic Parrish in attendance; noted the scouts were working toward their merit badges; introduced the scout masters for the troop; and they were welcomed to the meeting by the Mayor.

City Clerk Gray stated she had no priority items.

The Mayor explained the Consent Agenda was passed with one motion; and asked if there were any items that needed to be pulled from the Consent Agenda. No items were pulled from the Consent Agenda.

MOTION by Mayor Pro-Tempore Cole-McFadden, seconded by Council Member Brown, to approve the Consent Agenda as printed was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

[CONSENT AGENDA]

SUBJECT: DURHAM CONVENTION & VISITORS BUREAU TOURISM DEVELOPMENT AUTHORITY - REAPPOINTMENT

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to reappoint Summer Bicknell to the Durham Convention & Visitors Bureau Tourism Development Authority representing Foodservice with the term to expire on October 31, 2018 was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

SUBJECT: 2016 CITY COUNCIL MEETING SCHEDULE

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to approve the 2016 City Council meeting schedule; and

To adopt an ordinance cancelling the City Council work sessions for June 23, 2016 and July 7, 2016, and cancelling the City Council meetings on July 5, 2016 and July 18, 2016 was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

ORDINANCE #14871

SUBJECT: ORDINANCE TO AMEND THE FEE SCHEDULE FOR HYDRANT METER DEPOSIT FEES

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to adopt an ordinance amending Chapter 15, Part 15-120 (Hydrant Meter Deposits and Rental Rates)

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of the City's Fee Schedule with an effective date of December 1, 2015 was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

ORDINANCE #14872

SUBJECT: LANDSCAPE MAINTENANCE AND GRASS MOWING CONTRACT FOR THE FIRE ADMINISTRATIVE BUILDING (ACADEMY), FIRE MAINTENANCE GARAGE, AND FIRE TRAINING GROUNDS – THE RASHID GROUP LLC

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to authorize the City Manager to execute a contract with The Rashid Group LLC in an amount not to exceed \$52,773.00, to be paid over a three year period, for the landscape maintenance, grass mowing and other services to the grounds of the Fire Administrative Building (Academy), Fire Maintenance Garage and Fire Training Grounds was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

SUBJECT: PROPOSED SALE OF VARIOUS EASEMENTS TO 101 WEST CHAPEL HILL STREET PARTNERS, LLC

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to authorize conveying the following easements to 101 West Chapel Hill Street Partners, LLC for compensation totaling \$8,997.10: a) an access and utility easement covering 328.10 square feet; b) an access easement covering 15 square feet; c) an access and awning easement covering 16 square feet; d) an awning easement covering 55.20 square feet; and e) two utility easements covering 99.82 total square feet;

To authorize depositing \$8,997.10 into the Corcoran Street Parking Garage revenue account; and

To authorize the City Manager to sell and the City Manager or the Mayor to convey the easements by non-warranty deed was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

SUBJECT: U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD) FAIR HOUSING CONTRACT FOR FY 2015-16

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to authorize the City Manager to accept the City of Durham North Carolina and the U.S. Department of Housing and Urban Development 2015-16 Grant Funds by executing the grant documents and adopting the City of Durham Grant Project Ordinance in the amount of \$91,875.00 was approved

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at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

ORDINANCE #14873

SUBJECT: HUMAN RELATIONS COMMISSION RECOMMENDATIONS FOR WATER MANAGEMENT DEPARTMENT (REPORT)

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to receive and accept the report relative to the Water Management Department prepared by the Human Relations Commission was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

SUBJECT: AUTHORIZATION TO EXECUTE AN AMENDED CONTRACT FOR A TOTAL AMOUNT NOT TO EXCEED \$91,323.00 FOR A FULL STAFFING ANALYSIS OF THE POLICE DEPARTMENT BY THE INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to authorize the City Manager to execute a contract amendment in the total amount of \$50,000.00 with the International Association of Chiefs of Police for a full staffing analysis of the Police Department was approved at 7:11 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

The City Council disposed of the following agenda items at the November 5, 2015 Work Session:

12. Raleigh-Durham Airport Authority
(A presentation was received at the 11-05-15 Work Session)
13. Update on FY16 Durham Station Request for Proposal Development Process
(A presentation was received at the 11-05-15 Work Session)
15. Brady Surles
(Comments were received at the 11-05-15 Work Session)
16. Trans Perry
(Comments were received at the 11-05-15 Work Session)
17. Scott Barndt
(Citizen did not appear at the 11-05-15 Work Session)

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[GENERAL BUSINESS AGENDA]

SUBJECT: QUARTERLY CRIME REPORT - 3RD QUARTER

To receive a presentation on the 2015 Third Quarter Crime Report.

Police Chief Lopez presented a Powerpoint presentation; noted the mission of the department; addressed significant accomplishments and highlights of for the third quarter period; stated performance measures included Part 1 Index Crime, Part 1 Violent Crime, Part 1 Property Crime, Clearance Rates, Priority 1 Responses and Staffing levels; acknowledged that violent crime was up 16%; addressed clearance rates, response times and staffing levels; addressed overtime initiatives subsidized by federal funds specifically during the upcoming holidays; spoke to the Violence Summit held in Durham, his attendance at the White House Conference with President Obama; and commented on the receipt of five, new MADD patrol cars.

The Chief acknowledged that this was his last crime report he would be presenting to the City Council.

The Mayor and Council thanked the Police Chief for his service to the City of Durham.

Council Member Brown noted the average tenure of an urban police chief was 3.5 years and that Chief Lopez had exceeded the national average; inquired if community policing was a worthwhile endeavor; and if it could be accomplished with current staffing levels; referenced the Self-Help Credit Union conducting an analysis of marijuana arrests and inquired about the findings; referenced a report from the Charlotte Police Department regarding the increase in crime; thanked Durham's police officers for their service and acknowledged the challenging job of the police officers.

Chief Lopez acknowledged that officers currently were parking cars/walking neighborhoods; stated the current staffing levels did not allow true community policing; and that current resources were being reallocated to ensure their best use; stated that the workload needed to be considered; stated he was not familiar with the Self-Help report regarding marijuana arrests; acknowledged that youth were more inclined to use weapons and violence to resolve issues; emphasized the need for a community commitment to find solutions to address problems by working with the local police department, social services, educational system and parental mentoring; and stated that parents needed to guard their children from the influences of social media.

Council Member Moffitt expressed support for using Justice Assistance Grant funds for mental health outreach; speaking on behalf of Council Member-Elect Jillian Johnson, he inquired about the department's efforts to control homicides related to domestic violence; inquired about further opportunities for collaboration; and referenced an email he sent to the Chief regarding police youth camps.

Chief Lopez referenced the domestic violence unit that worked very closely with various groups throughout the City; stated that there was always opportunities for more collaboration and awareness regarding domestic violence; emphasized that the community needed to feel safe when

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contacting its police department in order to report domestic violence; and commented on the GREAT Camps the police department held for the youth.

Council Member Schewel requested an update on body cameras and the timetable of implementation; inquired about the increase in Priority 1 calls and aggravated assaults; addressed staffing levels in the department; and commended officers for achieving the digital forensic unit's accreditation.

Chief Lopez responded that a body camera product was being identified with an estimated date of use by January 2016; explained storage and technological longevity issues and not wanting to make mistakes as other police organizations had; responded to the increase in Priority 1 Calls as a result from the population being more trusting of the department, he referenced more incidents were occurring and the increase in population of residents and travelers; noted that more individuals in the community needed to come forward regarding teen use of firearms; and emphasized that many venues existed to allow for anonymity in reporting concerns.

Mayor Pro Tempore Cole-McFadden thanked the Chief for his report; and inquired about the effectiveness of the Lakeview School.

Chief Lopez mentioned that various police officers were mentoring students at the school; expressed concerns about the stigmatization of troubled students in one location; and emphasized that students needed 'boxes of hope' along with other resources.

Council Member Catotti thanked the Chief for the report; spoke to the city's achievement of the digital forensic unit's certification being the first in the country; and extended congratulations to the officers receiving special recognition and awards.

Mayor Bell echoed comments by his colleagues regarding the responsibilities of police; congratulated officers for a recent apprehension of two young suspects recently; stated it would be good to see the statistics in the report reflecting crime per 100,000 in population; for clarification he requested an explanation of Priority 1 calls; and asked if the changing of staff impacted response times.

Chief Lopez explained that Priority 1 calls involved emergency response in need of an officer due to a crime being underway and/or with possible injuries; addressed the dispatching process utilizing vehicle identifiers; and stated that during the change of police shifts for officers could impact the response time.

Mayor Bell stated since a staffing analysis was being done; he asked the City Manager to take into consideration to see if enough staff was available to respond to various calls from citizens.

Council Member Davis expressed concerns regarding the shootings in Paris, France and how could citizens in Durham being assured that the Police were plugged into networks to ensure proactive stances in the prevention of terrorism.

Chief Lopez commented that Durham police were connected with federal partners and taskforces; and reiterated that the citizens of Durham were protected and safer than most in the country.

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Mayor Bell again thanked the Police Chief for his service and wished him well.

[GENERAL BUSINESS AGENDA - PUBLIC HEARINGS]

SUBJECT: FY 2016-2017 ANNUAL ACTION PLAN

To conduct a “Needs” public hearing for the FY 2016-2017 Annual Action Plan on November 16, 2015; and to receive citizens’ comments related to community development needs.

Reginald Johnson, Community Development Director, stated that the public hearing was one of two required hearings concerning needs of citizens in the City as part of being an entitlement jurisdiction.

Wilmur Conyers, Federal Program Coordinator, addressed the Council providing the following presentation:

The purpose of the public hearing is to receive citizens’ comment on the community development needs in Durham neighborhoods as it related to the use and receipt of Community Development Block Grant (CDBG), Home Investment Partnership (HOME), Emergency Solutions Grant (ESG), and Housing Opportunities for People with AIDS (HOPWA) funds. The public hearing is a requirement for the preparation and submission of the City’s 2016-17 Annual Action Plan. Notice of the meeting was advertised in the *Herald Sun*, *Carolina Times* and *Que Pasa* newspapers, as well as, via a general list serv, and on Community Development department’s website.

As a recipient of CDBG, HOME, ESG, and HOPWA funds, the City is required to hold at least two public hearings prior to the submission of the Annual Action Plan. The first meeting must be held early in the developmental stage of the Plan. We anticipated the second public hearing would be held in approximately late April. In addition, the City is required to publish a copy of its Draft Annual Action Plan for at least 30 days prior to its submission to HUD.

The Department of Housing and Urban (HUD) had not yet announced the FY 2016 entitlement allocations, and had advised grantees not to submit their consolidated plans and action plans until the final formula allocations had been announced. The City’s Annual Action Plan must be submitted to HUD by May 15, 2016. However, for planning purposes the City expected to receive approximately \$1,807,500 in CDBG, \$776,000 in HOME, \$160,000 ESG, and \$282,900 in HOPWA funds.

A summary of comments from the public hearing and written comments received from citizens during the development of the Action Plan will be hereby incorporated into the final FY 2016-17 Annual Action Plan.

Mayor Bell opened the public hearing and stated there were speakers to the item.

Aasim W. Inshirah, a resident of Dunston Avenue, expressed the need for funds for CDBG funding to provide loans/grants to persons in order to maintain/repair residential properties in his

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neighborhood. Also, he was appreciative of the redevelopment in Southside.

Janice S. Johnson, a resident of Willowdale Drive, AIDS Community Resident Association (ACRA), stated her organization worked to provide affordable housing for those with HIV/AIDS; over years, ACRA had constructed two facilities, with a third facility in need of repair and not currently operating; noted that current funds were insufficient to cover rehabilitation costs making upgrades impossible; indicated that their facilities included 14 apartments plus a group home for six individuals; and spoke regarding the need of funds to get an additional housing facility operating.

Michael Wilson, resident in a housing development belonging to ACRA, explained there was a need for maintenance at his residence; stated he was a 29 year HIV survivor; noted he needed safe, affordable housing; and requested Council's support.

Jimmy Gibbs, representing ACRA, referenced apartments built in 1992 funded by HUD as a 811 project for persons living with HIV/AIDS located between Washington, DC and Florida; spoke to the 811 group home on Cook Road; due to the longevity of AIDS patients, the need for housing was important and greater; stated HOPWA funds were insufficient for maintenance of housing in Durham because of the high rents; and preferred more funds for housing rather than supportive services.

Sheryl Smith, a resident of North Holden Street, stated more affordable housing was needed in her neighborhood; referenced homes being rehabbed and rents being too expensive for persons to live in them; stated that families with children were living in hotels due to not being able to afford the rent payment; expressed frustration with Section 8 voucher that she had and could not locate housing; and reiterated the need to help support affordable housing options for families with children.

Joy Nichols, a resident of Ivy Wood Lane, member of the Coalition for Affordable Housing and Transit, read a letter noting the need for affordable/workforce housing near transit stations, to include the management and disposition of publicly owned land in and around targeted transit station areas in Durham; proposed that there be a policy created that would help with long-term affordability of housing through using publicly owned sites for real estate development to include commercial and mixed-use development projects; added that the policy would help implement the City and County Affordable Housing Goal of creating and preserving at least 15% affordable homes around each transit station; and urged adoption of such a policy and development of a set of guidelines applicable to the disposition of publicly owned land.

James Chavis, a resident of Ashe Street, spoke to the construction of 13 new homes built in his neighborhood next to run down homes; and stated that persons residing in the less desirable homes were paying rent that was ridiculous; stated residents of East Durham were not residing in the new constructed homes; supported programs to teach renters of East Durham how to become homeowners; emphasized the need for funds for persons that needed affordable housing; and asked the Council to determine what was considered affordable before spending grant funds.

Jim Svava, a resident of Woodburn Road, member of the Coalition for Affordable Housing and Transit, addressed affordable housing as a paramount need; stated that the *Consolidated Plan*

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estimated that 20% of all households were paying over 30% of their income for housing and 16% were paying over 50% of their income for housing; noted the plan itself focused somewhat on homelessness; housing for persons with AIDS; and stated it devoted a great deal of the resources to completing the long standing commitment to revitalizing Southside; and stated through 2019 the plan only provides for 100 new affordable housing units all located in Southside; thus the *Consolidated Plan* was not an affordable housing plan he said; and did not address the entire City. He stated he looked forward to the additional analysis and action plan that would be provided by the consultant, Karen Lado.

Debra West stated she was living in a one bedroom apartment that was in need of repairs; raised concerns that the landlords were not responsive regarding maintenance; expressed support of funds to finance maintenance; expressed concerns about the cost of her utility bills; and stated she preferred to find housing that included utilities in the monthly cost.

Debbie White, Finance Officer for CASA, stated CASA was a non-profit developer and manager of permanent rental housing for low income households particularly focused on people with disabilities and veterans; and requested the development of additional permanent supportive housing in Durham.

Marian Spicer, a Section 8 voucher holder and instructional assistant, stated she was evicted from Foxfire Apartments because the landlord decided to remove all tenants on Section 8; referenced she has been trying to locate a one bedroom apartment; stated she was permitted to get a two bedroom apartment with a one bedroom voucher but had not yet located one; stated there were other persons experiencing her situation; was hopeful that more landlords would rent to persons in her situation; and requested Council support for affordable housing.

Michael Hudson, homeowner and former city employee; stated the City needed programs to assist persons with medical issues and/or persons unable to obtain employment; and encouraged the City to renovate homes and rent them out as low income residences.

Gwendolyn Hudson Chambers, resident of South Roxboro Road, stated she received a bill from the Neighborhood Improvement Services Department in the amount of \$5,250.00 on a house that she had been working on for the past two years; expressed concerns about vagrants coming in and vandalizing the property; stated she was a long-time resident of Durham; felt she and her family had not been treated fairly by the City of Durham; and requested an appointment with someone within city government to discuss her properties at 708 Colfax Street and 1003 Gillette Avenue.

Mayor Bell stated that City Manager Bonfield had taken note of the comments by Ms. Chambers and would be contacting her.

Edythe Thompson, representing Rebuild Durham, read a statement thanking Council for giving her organization the opportunity to make capital improvements to her rental properties through reinvestment of rental income into maintenance and property improvements; stated that her organization was committed to educating residents on housing choices, worked to recover troubled properties in relative stable, minority neighborhoods with challenging resale potential; and sought to understand and identify strategies to address challenges confronting historically African American communities at a conference scheduled for January 9, 2016; supported by the Housing

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Co-Chairs on the Mayor's Poverty Initiative Task Force; and the Mayor agreeing to welcome attendees.

Tonya Hall, spoke to her educational background; elaborated on her professional work experience as an instructor; stated safe, affordable housing was difficult to find; stated that after her landlord increased the rent, she had a difficult time finding safe, replacement housing; requested Council's support; and stated housing was a basic right.

Aurelia Sands-Belle, representing Durham Crisis Response Center, appreciated Council's support of victims of domestic violence; stated her agency received many requests for emergency shelter; spoke to the cycle of violence where victims return to their batterers due to the lack of housing; and asked Council to decrease barriers that impede safe living for victims of domestic violence.

Selina Mack, Executive Director of Durham Community Land Trustees, who was not in attendance at the meeting, provided a written statement to the Council stating that affordable housing and preservation are critical issues for the City of Durham; noted over the past 30 plus years, nonprofit organizations, like Durham Community Land Trustees, have been the primary source of affordable housing production for individuals and families at 60% AMI and below including seniors and special needs populations. She noted that one way to address the need is providing funding to build the capacity of nonprofit organizations to partner with both the City and private developers and preserve affordable housing units.

Mayor Bell stated this is a public hearing and asked if there were additional speakers. There were no additional speakers to the item.

Mayor Bell spoke to the allocation of funds for persons with AIDS/; inquired if the HOPWA funds were to be used for housing or services; expressed hope that the consultant, Karen Lado, would provide a better guideline for addressing affordable housing; suggested that the speakers devise specific recommendations of how to confront the barriers and still being able to provide more affordable housing; and stated clarification was needed on the median income (Durham as a part of the MSA or the median income for Durham only).

Regarding the HOPWA funds, Community Development Director Reginald Johnson responded that the state provided funds for services to provide for continuity of services and that housing funds were not possible right now; commented on the application process underway; and responded that according to HUD funding, they had to use the area median income as it related to the MSA (Metropolitan Statistical Area) which included Chapel Hill; and stated the regulations were clear about that.

Mayor Pro Tempore Cole-McFadden recommended alternative funding using the penny for housing requirements for ACRA and Durham Crisis Response Center and suggested reviewing policy to make certain the City did not have barriers which would prevent assisting people.

Council Member Schewel appreciated the comments provided by the speakers in attendance regarding affordable housing issues; addressed maintenance/repair of facilities and agreed that the City needed to improve in that area; stated he was not aware of the situation with the ACRA group home and the level of need; referenced CASA's need for permanent supportive housing; regarding

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the comments on Section 8 vouchers, stated Ms. Spicer and others came before the Housing Authority Board of Directors making the case being able to use a one bedroom voucher for a two bedroom apartment and the Housing Authority has agreed with that approach; and spoke to the need for finding long-term solutions for affordable housing in Durham.

Council Member Brown echoed the comments by Council Member Schewel; and stated that Section 8 vouchers had been renamed Housing Choice Vouchers.

No action was taken on the item by the City Council.

**SUBJECT: PROPOSED ECONOMIC DEVELOPMENT INCENTIVE AGREEMENT
BETWEEN THE CITY OF DURHAM AND FRONTIER
COMMUNICATIONS OF THE CAROLINAS, LLC.**

Darrell Solomon, of the Office of Economic & Workforce Development, made a PowerPoint presentation on the item that included the company profile for Frontier Communications; explained the project that involved locating a site for a new customer service call center; noted the project was slated to result in the creation of 150 jobs over the three year period from 2016 to 2018 with a wage range of \$35,000 - \$70,000, including benefits; referenced the financing of the project; explained the rationale for the recommended incentive of \$64,500 and the reason the incentive project made sense for the Durham taxpayers; and recognized Frontier representative Dennis Bloss, who was in the attendance.

Mayor Bell appreciated and thanked Frontier's commitment to remain and build in Durham; and inquired if the state had committed to incentive funding.

Mr. Solomon responded that the state would not announce or commit prior to the approval of the local funding.

Mayor Bell opened the public hearing and stated there was a speaker to the item.

Ted Conner, of the Greater Durham Chamber of Commerce, spoke in favor of the proposed economic development incentive; detailed the direct and indirect job creation; stated the company was committed to increasing its offering of gigabyte service to the community; and appreciated Council's support of the item.

There being no additional speakers, Mayor Bell closed the public hearing.

MOTION by Mayor Pro Tempore Cole-McFadden, seconded by Council Member Brown, to authorize the City Manager to execute an economic development incentive agreement with Frontier Communications of the Carolinas LLC for a total incentive payment amount not to exceed \$64,500.00 was approved at 9:00 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

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**SUBJECT: PROPOSED ECONOMIC DEVELOPMENT INCENTIVE AGREEMENT
BETWEEN THE CITY OF DURHAM AND WILLOWTREE, INC.**

Darrell Solomon, of the Office of Economic & Workforce Development, made a PowerPoint presentation on the item that included the WillowTree company profile consisting of mobile strategy, design, development and analytic services for Fortune 500/5000 companies, and large government/non-profits; noted the company had signed several large clients in recent months and the need to accelerate the growth of the team; initial facility would be located within the American Tobacco Campus downtown; project was to result in the creation of 98 jobs by the end of 2018 with an average annual salary of \$84,118.00 with full benefits; explained the project financing and the recommended incentive of \$73,500; noted the rationale for the incentive; and why the project would be beneficial for Durham taxpayers. Mr. Solomon also recognized Tobias Dengel from WillowTree Inc. who was in attendance.

Mayor Bell opened the public hearing and stated there was a speaker to the item.

Ted Connor, of the Durham Chamber of Commerce, spoke in support of the item; stated that WillowTree Apps was a positive addition to the local mobile app companies; noted that 40% of employees attended coding schools which was an advantage that opened employment to residents without computer science degrees; encouraged persons to be educated in jobs that engage the life science and IT informatics cluster; and emphasized that approval of the item represented a win-win for the community.

Mayor Bell thanked the WillowTree Company for joining the Durham family.

There being no additional speakers, Mayor Bell closed the public hearing.

MOTION by Mayor Pro-Tempore Cole-McFadden, seconded by Council Member Brown, to authorize the City Manager to execute an economic development incentive agreement with WillowTree, Inc. for a total incentive payment amount not to exceed \$73,500.00 was approved at 9:10 p.m. by the following vote: Ayes: Mayor Bell, Mayor Pro-Tempore Cole-McFadden and Council Members Brown, Catotti, Davis, Moffitt and Schewel. Noes: None. Absent: None.

Council Member Moffitt expressed appreciation to staff for their work on the two incentive projects.

There being no further business to come before Council, the meeting was adjourned at 9:10 p.m.

Dianalynn Schreiber, CMC, NCCMC
Deputy City Clerk

D. Ann Gray, MMC, NCCMC
City Clerk